

Sustainability customer activities Boxon

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Short background

- ❑ Boxon cooperates with a numerous global companies where sustainability are high up on the agenda and regularly scrutinized
- ❑ The market accelerates in demand (and speed) in finding more sustainable packaging solutions that can work on a global basis

Good examples

Alfa Laval - Boxon



Alfa Laval, svensk industriselskap som produserer separatorer, sentrifuger, pumper, ventiler, varmevekslere og filtre for automatiseringsanlegg i prosess- og matvareindustri.

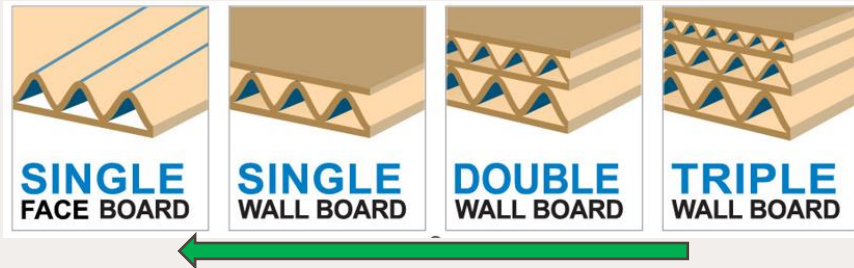
Selskapet har fabrikker over hele verden. Alfa Laval's nordiske salgsselskap har hovedkontor i Tumba ved Stockholm, hvor hele selskapet opprinnelig holdt til. Hovedkontoret ligger i Lund.

Alfa Laval Sustainability Way of working

- Actual countries in scope: Sweden, Denmark and China
- Regularly meetings both strategic and operational -> mutually push forward
- *Spread the word* - Boxon internally proactively and structurally transfers good examples worldwide connected to Alfa Laval
- Measure the outcome (local and accumulated) - **Boxon Customer Scorecard.**
- Alfa Laval has a clearly communicated zero-plastic vision
 - Great but complex ambition

Actions for Sustainability Alfa Laval

- Project 1
Investigating possibilities to have thinner cardboard/corrugated boxes

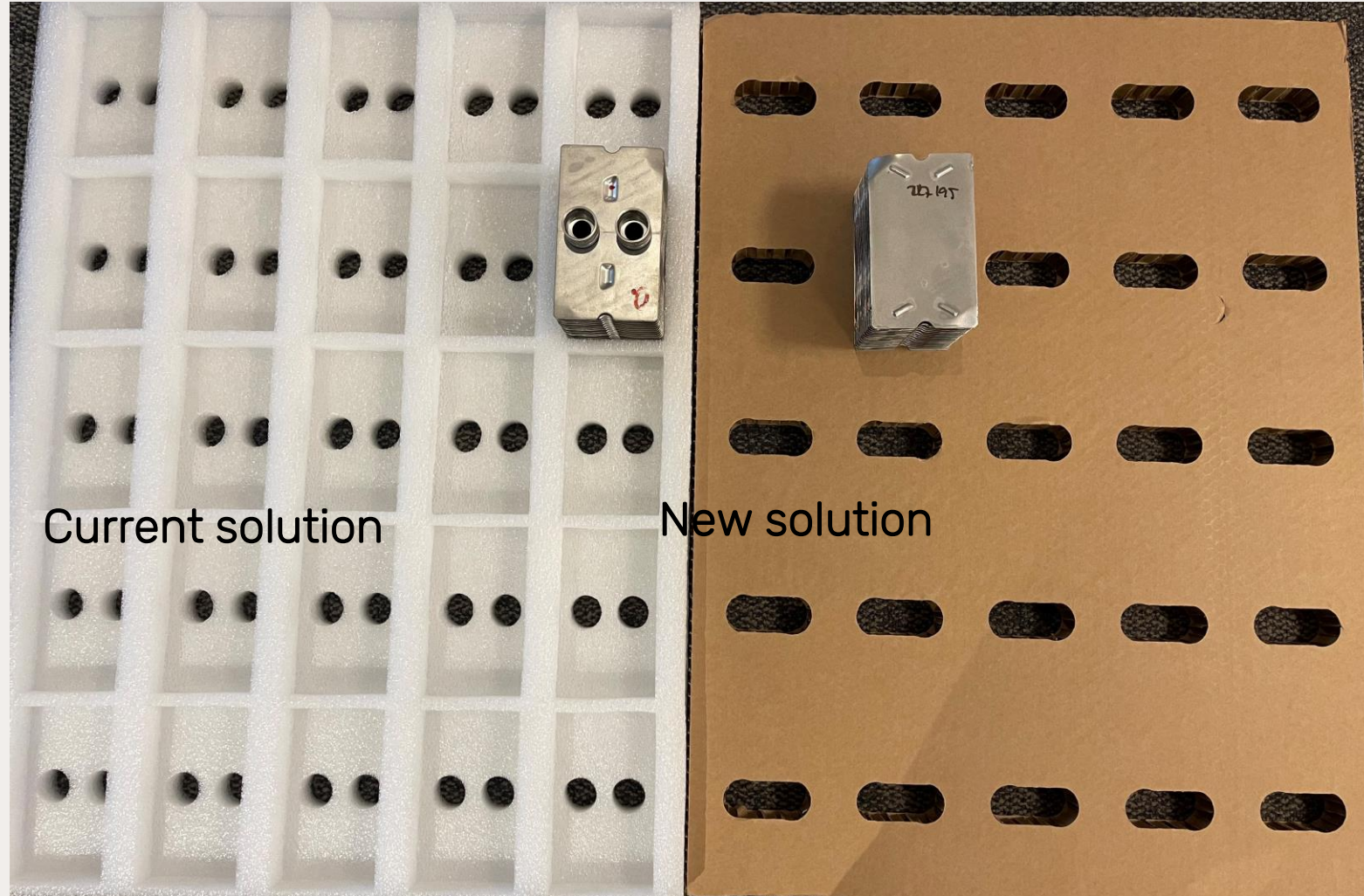


- Project 2
Change of material to more sustainable solution (from EPEL to corrugated)
Substantially less negative impact on environment AND a financial saving.

Actions for Sustainability Alfa Laval

Project 2

- Corrugated solution is 30% thinner -> increased transport efficiency
- Corrugated is recyclable AND renewable.
- Financially more beneficiary (yearly savings)
- Easier handling (work environment)



Actions for Sustainability

- Project 3 Paper Packing Slip
Replace plastic slips with paper



- Project 4 Globally – project of consolidating number of boxes. Objective: Decrease number of transports and fill up boxes to customers (less air).



Actions for Sustainability Alfa Laval

Learning experience

- Building mutual competence and experience. Knowledge is the key for success – on all levels
- Ensure a partnership where transparency are in forefront, e.g discussions about prices vs more sustainable solutions
- Set KPI's – follow-up, follow-up...

Thank you !

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